



Whatever It Takes

Annual Report 2020



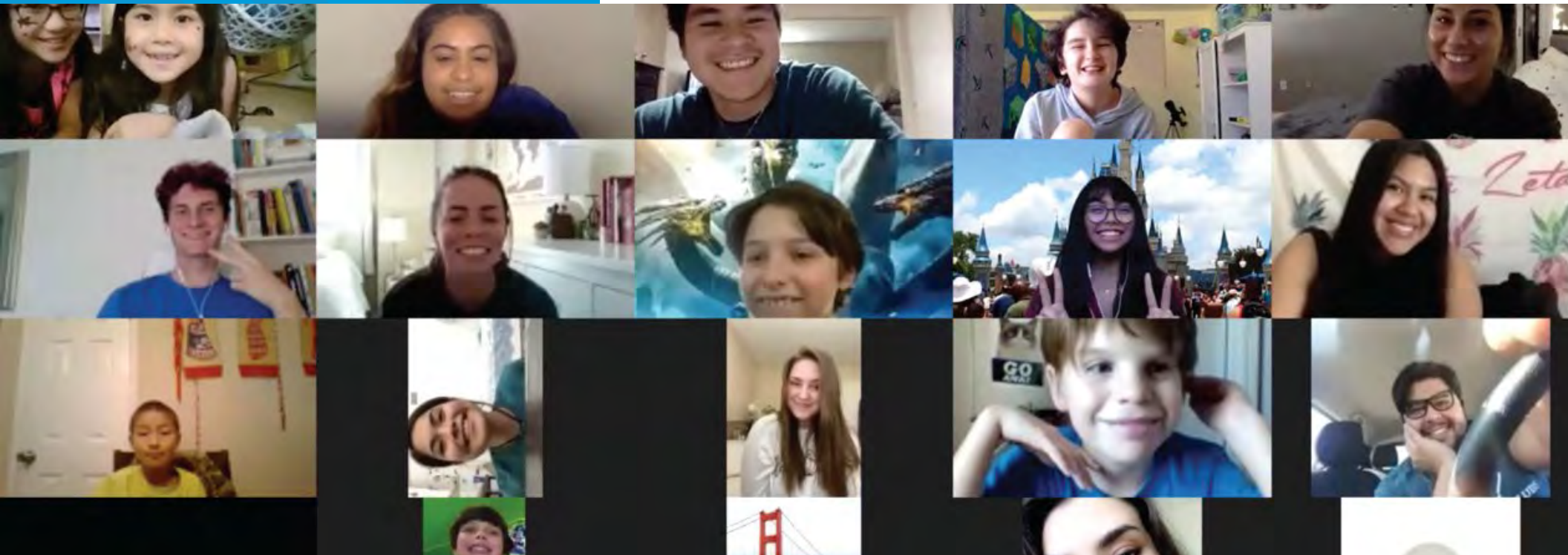
**BOYS & GIRLS CLUBS
OF SAN DIEGUITO**

From Obstacles to Optimism

March of 2020 marked the first time in 55 years that we had to close our doors.

During the COVID-19 crisis, we continue to do **whatever it takes** to ensure youth and families who need us most have the resources and support they need to survive and thrive during this uncertain time. We made the necessary adjustments to continue to serve our members both virtually and in person. We became a central resource where our members and their families could obtain food, vital pandemic information, virtual programming, critical education, and emotional support.

Three short months later, we safely reopened our doors and were more **connected to our community than ever.**



Connecting Kids To Virtual Learning

When the pandemic hit, we were forced to close our doors. With limited resources and time, we quickly expanded our practices to fill in the gap. Our Club remains committed to doing **whatever it takes** to ensure all kids have equitable access to the digital resources and virtual programming needed to succeed during this unprecedented time, and beyond.

We did **whatever it took to fulfill our members' needs.**

Our **virtual Zoom programming** included:

**1 on 1
Tutoring**

**Video
Lessons**

**Science
Experiments**

**Cooking
Lessons**

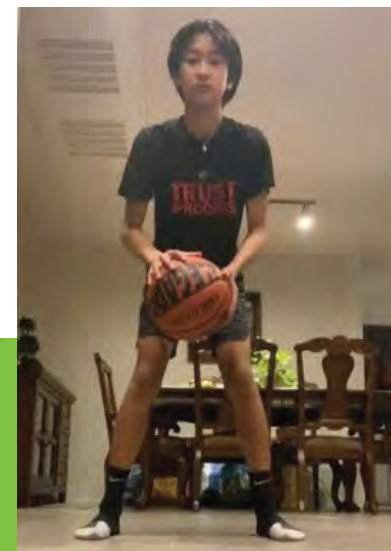
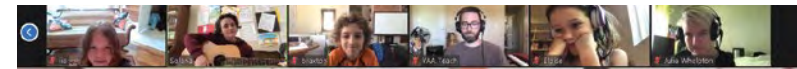
Workouts

**Music
Lessons**

**Art
Activities**

**Dance
Parties**

We also connected families to important community resources such as accessible internet and community food assistance programs.





Reimagining the Club Experience

As guidelines were set and restrictions began to lift, we redesigned our in-person programs and reopened our doors to serve the youth in our community.

We've always been a **home away from home, we now became a school away from **school**.**

Our newly created **Back2Clubs program** became "Learning Centers" for full day care and essential learning support while schools remained closed. We were able to prevent learning loss by providing enrichment programs to keep kids on track.

132

children and teens participated weekly in our Back2Clubs, Hybrid, or ASP programs which safely provided extended learning support and more at 5 of our Clubhouses

3,799

total registered members in our Back2Clubs, Hybrid, ASP programs, and specialty programs (Aquatics, Big 8 Middle School Sports, Bulldogs Basketball, Carmel Valley Montessori School, & Youth Arts Academy)

7,299

total youth served through all of our programs and services combined



*ASP=After School Program

Supporting Kids' Mental Health

Life during a pandemic means canceled activities, disrupted routines, loss of personal connections with peers and trusted adults, as well as overcoming a range of emotional challenges. Our Clubs provided a stable routine, fun activities, food security, and emotional support for youth who were adjusting to a new normal.

We created a safe space to give kids the **opportunity** to be kids again.



508

hours of virtual music education and enrichment were provided through our Youth Arts Academy

776

young athletes participated in our Athletics programs including Bulldogs Basketball and BIG 8 Middle School Sports

592

youth participated in our swim lessons or our RSD Swim Team monthly

15+

food drives were hosted for local families



Smiles behind the masks



A Look Behind the Mask

“Our two sons, ages six and nine, have both attended Boys & Girls Clubs of San Dieguito’s afterschool program at Ocean Knoll since they were in kindergarten. When COVID hit and our sons were sent home from school, it was quite a shocking change to everything that our sons knew and loved. As schools reopened in a hybrid model, there were many considerations for what our sons could do on the days that they weren’t able to attend school. We are so happy that we chose to stick with the support that the Club has always provided for our family. Boys & Girls Clubs of San Dieguito worked with the district to offer support for distance learning on the days that our boys were unable to be on campus.

Our sons attended the Club three days a week for support with distance learning. The staff supported our children in an organized way by helping them complete their daily academic assignments and sending home a daily communication sheet for us as parents to review and ensure that our boys were on track academically. As a result, both of our sons have stayed on track throughout distance learning and are meeting or surpassing all their academic requirements.

The academic support was great, but the true accomplishment was the social/emotional support that was provided during a time that had a lot of unknowns. As a parent, I felt supported and was able to have my questions answered quickly by consistent and familiar staff. For our sons, they had the opportunity to go to their school site daily with friends and familiar staff and have a consistent routine, which made them feel happy and supported. I can honestly say that amidst a lot of unknowns and lack of consistency, they felt very little impact because they were with people who knew them and cared about them.

The Club and their amazing staff have done an exemplary job supporting us as parents and our sons during a difficult time. We are extremely grateful to the Club for providing the consistency and care that has been so important for our children and their educational progress and well-being. As parents, we feel so lucky to have a place that our boys feel at home!

Thank you Boys & Girls Clubs of San Dieguito!”

- The Kraft Family



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Virtual Fundraising

From wine and beer tastings, to our Youth of the Year Awards Ceremony, we brought people together while staying apart.

Due to social distancing policies, we had to rethink how we hosted events and raised money. We quickly adapted our signature events from in person to virtual. Sponsors and staff stepped up in our time of need and we were able to successfully host virtual fundraising events for the first time in our 55-year history.

Galvanizing new support and rallying our stakeholders has never been more critical.

3

Virtual fundraising events hosted; Uncorked For a Cause virtual wine tasting, Oktoberfest virtual beer tasting, and our signature Youth of the Year Awards Ceremony



Congrats to Quinn O'Donnell, our 2020 overall Youth of the Year!



Financials

\$333,574

**in financial aid
was awarded in 2020***

**Based on the 8 months our doors
were open (closed April-July).*

Revenue

Program Fees	\$4,052,000
Special Events	\$680,828
Contributions	\$909,329
Rentals	\$320,258
Grants	\$149,219
Other	\$7,727
TOTAL	\$6,119,361

Expenses

Program Services	\$5,238,084
Operational	\$691,581
Fundraising	\$367,177
Special Events	\$221,456
TOTAL	\$6,563,298

*Financial and donor reporting is based on
July 1, 2019 through June 30, 2020.*



Leadership Remains Committed to Kids

For 55 years, Boys & Girls Clubs of San Dieguito has navigated times of triumph and crisis to provide safe places for kids and teens. With the support of our Board of Directors and leadership staff, our Clubs continue to make a tangible impact on the lives of kids. During an unprecedented year, our leadership team came together like never before to support our local community.

We are doing whatever it takes to create equity and access for all kids.

Board of Directors

Sumeer Chandra	Larry McDonald*
Barbara Eltzroth	Carol More
Craig Garner	Shalon Nienow
John Grapperhaus	Marty Peters
Ben Hamson	Ian Pyka
Barbara Harper*	Doug Regnier** (current chair)
Matt Holder	Scott Sahadi
Eric Iantorno	Brian Solomon
Ed Johnson*	Robert Spears
Mark Lee	David Thomas
Hugh Leslie	Todd Trusso
Jennifer MacDougall	Sarah Williams
Patty Maysent	

Jr. Board

Sandro Alberti	Mike Riis
Tyler Anthony	Eli Rinn
Jeralin Cardoso	Chris Roth
Cody Charfauros	Jake Rubendall
Brian Cruz	Chris Sandoval
John Dudek	Emily Souliotes** (current chair)
Ryan Foley	Wes Talich
Alex Gudim	Natalie Walker
Caroline	Trevor Walker
Hornblower*	Jeromy White
Brett Jerhoff	Amanda Zimmerman
Lindsay Pfeffer	
Kevin Reyes	

*Past Board Chairperson

Leadership Staff

Administration

Marineke Vandervort, Chief Executive Officer
Joe McLeod, Chief Operating Officer
Debi Cox, Director of Accounting & Finance
Candace Gerlach, Director of Club Services
Bryan Moomjean, Director of Facilities
Ally Hanlon, Donor Relationship Manager
Heather Karpel, Grants & PR Manager
Ashley Poirier, Marketing Coordinator
Vianka Mendez, Manager of Information Systems
Melissa Brown, Online Software Manager
Lekayla Noel, Human Resources/Payroll Assistant
SuLynn Daugherty, Special Events & Marketing Manager

Program & Clubhouse Leadership

Joe Benjamin, Aquatics Director
Davion Sarver, Athletics Director
DJ Gay, Bulldogs Director
Holly Rosa, Carmel Valley Montessori School Director
Amanda Buzzell, Youth Arts Academy Program Manager
Katrina Galamay, Del Mar Clubhouse ASP Supervisor
Chris Ann Sarver, Griset Clubhouse Manager
Bosque Leanio, Harper Teen Center Supervisor
Gloria Castellanos, La Colonia Clubhouse Manager
Imelda Bradford, Ocean Knoll Clubhouse Site Supervisor
Emma Lemus, Polster Clubhouse Manager

Foundation

Eric Nelte, President
Vickie Beaty, Executive Assistant
Paige Casey, Finance Director

Donor gifts of \$1,000 or more

Thank you to our friends who invested \$1,000 or more during the fiscal year 2020. Listed in alpha order by areas of funding.

Individuals

Doug Allred
Regina Aulisio
JoAnne Berg
Susie & Jack Burger
Gary Burke
Jeraline Cardoso
Bodil Cass & Felipe Lee Montiel
Lois & Martin Caverly
Christina & Cody Charfauros
Ron Coughlin
Marisa Criqui
Nedret Copur-Dahi
Dorthy Deans
Timothy Dixon
John Dombroski
Sandy & Dr. Steve Dorros
Kim & Pat Dougherty
Mackenzie & John Dudek
Maria Escobar
Mary Jo & Douglas Fisher
Jane & Steve Fletcher
Nicole & Kevin Forrest
Darcy & Bruce Friedman
Maureen & Tim Gaffney
Sandra & James Gallagher
Meredith & Craig Garner
Susan & John Gilroy
Emily & Cory Grant
Dina Grinshpun
Bryn & Ben Hamson
Nancy & Lee Hanley
Suzanna Hanselaar
Barbara & Joe Harper
Noel Heller
Kim & Ryan Herrell
Jennifer & Matt Holder
Erin & Tim Holl
Katy & Clive Hopwood
Caroline Hornblower
Arlene Inch
Lisa Inns
Joanne & Jack Jaeger
Yolanda & Jimmy Janacek
Lara Langdon Jenusaitis &
Matthew Jenusaitis
Candy & Ed Johnson
Yujung Kuo
Jean Laflamme
Kathleen & Scot Leeger
Andy Lehrer
Ainsley & Patrick Lenihan
Carrie & Hugh Leslie
Terry Lingenfelder
Carole & David Martin
Patty & Jeff Maysent
Hanna & Scott McCafferty
Kris & Michael McCubbin
Evan McDonald
Claire White & Larry McDonald
Tori & John Middleton
Minasian Family
Hina Minaz Syed Mkandar &
Abdul Ejaz Mohammed
Niels Mohler

Carole More & Jim Schmidt
Joyce & James Morris
William Moselle
Elaine & Paul Newkirk
Shalon & Greg Nienow
Judy & Don Oliphant
Angelica & Barry Pedler
Mary Alice & Marty Peters
Nicole & Bernhard Peters
Kim & Rick Puttkammer
Mary & Bill Rawlings
Denise & Doug Regnier
Kacey & Chris Roth
Chrisse & Scott Sahadi
Richard Schwartz
Justyna Silverman
Michelle & Ryan Sit
Bjorn Svinterud
Kirk Taylor
Tina & David Thomas
Julie Thompson
Jonell & Greg Tibbitts
Amy & Todd Trusso
Susan & Larry Twomey
KC & Chris Vafiadis
Suzy & Karl Wagner
Natalie & Trevor Walker
Bernadette & Jim Watkins
Carla & Aaron Weiss
Sarah & Scott Williams
Susanna & Dale Wilson
Ann & Monty Woolley

Corporations/Businesses

Boss Officials
Burger Construction
Byron Bay Capital
Cannon Nevada, LLC
Cap Privé
City National Bank
CPI Apartment Fund 16, LLC
Deloitte Services LP
Dowling & Yahnke, LLC
DPR Construction
Dudek
Encinitas Express Soccer
EY
Fate Therapeutics
Foresight Sports
Grand Pacific Resorts
Grant, Hinkle & Jacobs
High Bluff Academy
HP
ITEC Properties
Jake's Del Mar
Kaiser Permanente
King Benefits
Latham & Watkins LLP
Lloyd Pest Control
Marsh & McLennan Agency
McMillin Companies, LLC
National Junior Basketball Encinitas
Petco
PicClick Inc.
PMIA
Procopio, Hargreaves, & Savitch LLP
Real Capital Markets
Santa Fe Christian School
Scott & Cronin, LLP
Stratford Square
Watkin's & Associates
Winner's Circle Resorts

Organizations

City of Encinitas
County of San Diego
Encinitas Coastal Rotary Club
Nice Guys
Rotary Club of Del Mar
The Century Club of San Diego

Foundations

Barnard Family Charitable Fund
Blair & L.J. Nicholas Family Charitable Fund
Brutten Family Foundation
California Community Foundation
Cecil B. DeMille Foundation
David C. Copley Foundation
Del Sol Lions Foundation
DPR Foundation
Geppert Foundation
Guilford Whitney Foundation Fund
Hay House Foundation
LA84 Foundation
Nordson Corporation Foundation
Sahm Family Foundation
Sprouts Healthy Communities Foundation
The Carol and James Collins Foundation
The Charles H. Stout Foundation
The Goodwin Family Memorial Trust
The J. Douglas & Marian R. Pardee Foundation
The Rose Foundation
The San Diego Foundation
The Withington Foundation, Inc.
USA Swimming Foundation
Zable Foundation
Zephyr Foundation







































Help kids and families who are still struggling.

Over a year into the pandemic, parents are still struggling to find jobs, 1 in 4 children don't have enough to eat, and teens are experiencing depression. Your donation today can help!

Donate today at bgcSanDieguito.org/donate

Financial and donor reporting is based on
July 1, 2019 through June 30, 2020.

Join our Boys & Girls Club family today.

Carmel Valley		Del Mar	Encinitas		Solana Beach	
Allred Clubhouse Grades K-3	Polster Clubhouse Grades K-3	Del Mar Clubhouse Grades K-6	Griset Clubhouse Grades K-8	Ocean Knoll Clubhouse Grades K-5	Harper Clubhouse & Teen Center Grades 9-12	La Colonia Clubhouse Grades K-6
 BOYS & GIRLS CLUBS OF SAN DIEGUITO	 BOYS & GIRLS CLUBS OF SAN DIEGUITO	 BOYS & GIRLS CLUBS OF SAN DIEGUITO	 BOYS & GIRLS CLUBS OF SAN DIEGUITO	 BOYS & GIRLS CLUBS OF SAN DIEGUITO	 BOYS & GIRLS CLUBS OF SAN DIEGUITO	 BOYS & GIRLS CLUBS OF SAN DIEGUITO
 GARDEN CARTS	 TEEN CENTER	 COMPUTER LAB	 GARDEN	 GARDEN CARTS	 GARDEN	 GARDEN
 COMPUTER LAB	 GYM	 GARDEN	 KITCHEN	 GYM	 KITCHEN	 COMPUTER LAB
 SUMMER ADVENTURE CAMPS	 COMPUTER LAB	 SUMMER ADVENTURE CAMPS	 TEEN CENTER	 AQUATICS	 TEEN CENTER	 SUMMER ADVENTURE CAMPS
	 BULLDOGS BASKETBALL		 CERAMICS STUDIO	 RANCHO SAN DIEGUITO SWIMMING	 COMPUTER LAB	
	 Youth arts academy		 COMPUTER LAB	 Center for a Healthy Lifestyle	 ADMIN OFFICES	
	 CARMEL VALLEY MONTESSORI SCHOOL		 SUMMER ADVENTURE CAMPS			



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